

PARTNER SOLUTION BRIEF

ZENLAYER, EQUINIX AND DELL TECHNOLOGIES

CLOUD ADJACENT INFRASTRUCTURE FOR THE DIGITAL ENTERPRISE

Zenlayer, Equinix and Dell Technologies are helping enterprises transform their business by enabling an IT architecture that offers the elasticity of the cloud with the performance, security and control of private IT infrastructure.

Overview

Zenlayer, Equinix, and Dell Technologies combine to create cloud adjacent solutions that provide enterprise customers with the flexibility to deploy private IT infrastructure in locations where users, clouds, networks and digital ecosystems physically meet. This provides the lowest latency and best performance possible for any hybrid/multicloud architecture while eliminating unnecessary networking cost and bandwidth constraints.

Benefits

Zenlayer, Equinix, and Dell Technologies enable enterprise customers to:

Mitigate Risk

Deploy security controls privately and/or publicly and leverage a rich choice of cloud and IT service providers to design flexible, low-cost business continuity plans.

Optimize Performance

Fully leverage the best that hybrid cloud has to offer by providing LAN-like connectivity between your private infrastructure and all the leading cloud and network providers.

Scale with agility

Your clients, business users and developers can directly access and select specific cloud services that best meet their needs, which brings competitive advantages and productivity gains.

Optimize IT Speed

Eliminate unnecessary networking and cloud egress fees while utilizing the right combination of usage-based services from all the available providers.

About Zenlayer

Zenlayer offers on-demand edge cloud services in over 185 PoPs around the world, with expertise in fast-growing emerging markets like India, China, and South America. Businesses utilize Zenlayer's global edge cloud platform to instantly improve digital experiences for their users with ultra-low latency and worldwide connectivity on demand.

[Zenlayer.com](https://zenlayer.com)

About Equinix

Equinix is the world's digital infrastructure company. Digital leaders harness our trusted platform to bring together and interconnect the foundational infrastructure that powers their success. We enable our customers to access all the right places, partners and possibilities they need to accelerate advantage. With Equinix, they can scale with agility, speed the launch of digital services, deliver world-class experiences and multiply their value.

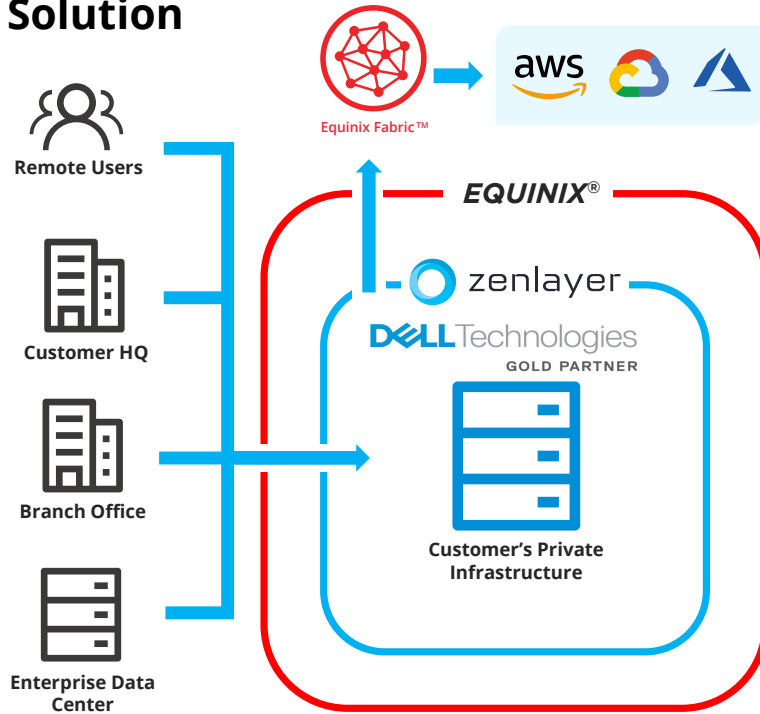
[Equinix.com](https://equinix.com)

About Dell Technologies

Dell Technologies (NYSE:DELL; @DellTech), enables organizations to modernize, automate and transform their data center using industry-leading converged infrastructure, servers, storage and data protection technologies. Businesses get a trusted foundation to transform their IT and develop new and better ways to work through hybrid cloud, the creation of cloud-native applications and big data solutions.

DellTechnologies.com

Solution



With Zenlayer providing a complete service solution deploying Dell Technologies infrastructure within an Equinix data center and connected to the Equinix Fabric™, enterprises can dynamically connect to industry-leading cloud and network providers globally via software-defined interconnection, enabling unparalleled choice and flexibility.

The proximity of the private infrastructure to the public cloud services, combined with dedicated high-speed connections, provides the **lowest latency, best performance and highest level of security possible.**

Benchmark Testing - Dell Technologies White Papers

Using Dell EMC Unity Storage in an Equinix Cloud-Connected Data Center

[Read the White Paper now.](#)

Using Dell EMC PowerScale in an Equinix Cloud-Connected Data Center

[Read the White Paper now.](#)

Cloud Adjacent Use Cases

Network

Increase application delivery performance to end users as well as strengthen security posture to minimize critical data being exposed to the Internet.

Storage

Manage enormous data growth and expanding storage costs and leverage advanced services of the public cloud providers while keeping data private and easily auditable.

Compute

Place compute clusters in strategic locations with direct access to the cloud and process higher transaction rates across multiple clouds and business partners at reduced cost.

Backup

Implement backup for on premises and cloud data sets with planned failover of apps between on-premises to cloud for load balancing or maintenance of primary site.

Data Analysis

Position data for rapid analytics in order to leverage the flexibility, scale and advanced services of cloud to run analytics.

More Information

Contact us for more information on joint Equinix and Dell Technologies cloud adjacent solutions for your organization.

Email: sales@zenlayer.com